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ANNUAL PROGRESS
REPORT 2020



Manitoba Home
Builders' Association



A Member of the
Canadian
Home Builders'
Association



CHAIR'S MESSAGE

Michael Carruthers, *Ladco Company Ltd.*



It is my pleasure to be able to present this year's Annual Report of the Manitoba Home Builders' Association. During this past year, our Association continued to grow stronger, leading the industry in a positive direction. The members were fully represented on all pertinent issues impacting the residential construction industry.

The MHBA has continued to create new insights and input into the political process so that the voices of our members and our industry are heard provincially and locally. This year was again a very active and challenging one on the political front. We continue to be an instrumental part of the decision-making process and are welcome participants at all three levels of government.

As you are well aware, the past year has been especially busy and challenging on the municipal front as we conclude the court application challenging the City of Winnipeg's impact fees, deal with municipal service issues, review changes to Manitoba's planning legislation, and preparing for the establishment of a regional planning authority for the Winnipeg Metro Region.

Our commitment to our membership is to constantly strive to create a positive environment in Manitoba to enable new home builders, renovators, developers and the suppliers of goods and services to this industry the opportunity to operate their businesses successfully. The MHBA has worked diligently to improve our relationship with and the service levels from our municipal governments.

I would like to take this opportunity to thank the other members of the Board of Directors and all of our committee members who volunteer their time and expertise to ensure that the MHBA continues to be the recognized voice of our industry. Both media and government look to the MHBA first and foremost for leadership and direction on behalf of our sector.

Quality, choice and affordability continue to be our watch words and our members are committed to ensuring that Manitoba new homes are among the best in Canada. Our commitment to the environment is unparalleled and our contributions to Manitoba's growth and economy unquestioned. Thank you to all members for your continued support and leadership.



BUILDING COMMUNITIES

2019 proved to be another challenging year for Manitoba's residential construction industry. The implementation and subsequent increase of Winnipeg's Impact Fee as well as the expansion of the federal mortgage stress test continued to negatively impacted single family detached housing starts within Winnipeg. According to Manitoba Finance, housing starts declined by 5.8% provincially compared to 2018, and declined by over 7.8% in Manitoba's urban areas. Urban area single family housing starts were down 11.4% compared to 2018, while multifamily starts were down 5.8%.

2018 also saw the rebalancing in the Manitoba's housing market continue. From 2010 through 2013, the local housing market experienced significant growth filling a void that had long existed. However, in 2014 and 2015, the single-family market slowed down while the multi-family market skyrocketed. So much so that from 2015 to 2017, the Canada Mortgage and Housing Corporation had flagged the Winnipeg apartment and condominium market to be saturated.

In 2015, what had traditionally been a fairly balanced distribution of housing styles went completely out of norm with 68% of housing starts being multi-family. 2016 saw 42% of the Winnipeg starts being single family and 58% of starts being multi-family. In 2017, that split moved to 40% single family and

60% multi-family. That 60-40 split in multi-family vs single family construction remained intact during 2018, but grew to 66% multi-family – 34% single family in 2019.

2020 brought a new level of challenges with the onset of a global pandemic, which took grip in Manitoba in March. In the first six months of 2020, housing starts in Manitoba decreased a further 14.5% compared to the same period in 2019 according to Manitoba Finance. Market demand during the summer months, especially on single family homes, appeared to stronger than had been projected earlier in the year. At the same time, Manitoba's renovation industry weathered the onset of the COVID pandemic and saw increased activity over the summer of 2020. On average, Manitobans continued to spend more money on renovations than anywhere else in Canada. Given that Winnipeg has the third oldest housing stock in the country and people were forced to spend more time at home, this is not surprising.

The most recent economic impact study regarding the residential construction industry validates the importance of the industry. Over \$4.6 billion is spent here annually in residential construction. This results in over 42,000 jobs being directly dependent on the welfare of our industry. Despite ongoing challenges over the past year, Manitoba's residential construction industry remains a vibrant and driving force within Manitoba's economy.

PRESIDENT & CEO'S MESSAGE

Lanny McInnes, *President & CEO*



On behalf of the Board of Directors and staff of the Manitoba Home Builders' Association, I am pleased to present this year's Annual Report. The past twelve months have been extremely hectic and challenging for the Association and its members. Our 2019 Fall Parade of Homes was well attended and new home buyers continue to regard our Parades as a springboard for their purchases. The onset of the global COVID-19 pandemic in March 2020 significantly impacted our economy, our industry, and our association for the remainder of the year. Our traditional line up of events for the remainder of the year had to be cancelled and our office operations were significantly adjusted. Despite these challenges, the MHBA continued to have a very active and productive year.

Manitoba's residential construction industry continued to operate throughout the pandemic, working quickly to implement protocols to ensure activity could continue. The renovation industry in Manitoba continues to be one of the strongest in the country. This is due to both the age of our housing stock and the exposure to newer housing trends through the Parades, consumer home shows and media focus on renovations.

Throughout 2019-20, the MHBA met the challenge of ensuring that our association remains one of the leading business associations in Manitoba and one of the leading homebuilder associations in Canada head on. Our membership continued to grow over the past year, the events we were able to host

continued to grow and evolve, and the associations' financial performance continues to be strong despite the challenges brought by the COVID pandemic.

As has been stated elsewhere in this document, representatives of the MHBA have worked very hard to continue our positive relationships with the municipal, provincial and federal governments. Regular communication generated through numerous personal meetings, correspondence, social media posts, media articles and reports have kept the residential construction industry front and centre in the eyes of both political and administrative personnel at all levels.

The Manitoba Home Builders' Association continues to work very hard on behalf of our members and the industry as a whole. We continue to work to increase our membership base. We continue to be a strong advocate for our industry. We continue to provide a wider variety of programming, education, and events for our members. We continue to represent the industry in communication to each other, to the public and to government.

Thank you to all who have contributed their time, expertise, and financial support to the Manitoba Home Builders' Association this past year. We look forward to your continued support in the coming year.

PROFESSIONAL STAFF

Lanny McInnes, President & CEO of the Manitoba Home Builders' Association, continues to work with the Board of Directors and its members on the critical issues facing our industry today.

Other staff members are Cyrille McIntosh, Communications & Events Coordinator; and Brittney Harris, Member Services Coordinator.

We have a very high level of activity at the MHBA and the membership should be proud of this talented and dedicated group. Our staff works extremely hard to provide the membership with programs, events and valuable information throughout the year. On behalf of the MHBA Board of Directors and its membership, I wish to express our appreciation for all their hard work over the past year.

CHBA AFFILIATION

The Manitoba Home Builders' Association is proud to be an active part of the Canadian Home Builders' Association for over 70 years. MHBA members represent our local association on national committees such as Urban Council, National Education and Training, Renovators Council, Economic Research, Technical Research, Executive Officers, Provincial Presidents, Task Force and the Board of Directors. We have been able to take advantage of numerous toolkits produced by the collective wisdom within the CHBA. Critically important material on such subjects as accessibility, development charges, government imposed costs, underground economy, affordability and inclusionary zoning have allowed us to share with and learn from other provinces and regions. Our past successes on issues such as

the proposed Canada Post levy, tax on development, building code changes and other taxation matters have been due, in large part, to the lessons that we have learned from the experiences of other home builder associations in other jurisdictions. The CHBA produced a variety of excellent material in response to the proposed federal changes on the taxation of private corporations. Similarly, the Manitoba voice is being heard at the national level. Our interaction with Members of Parliament, building code feedback, Parade of Homes, training programs, development cost charges and other local initiatives have served as templates for other regions. The national network afforded through active participation in the Canadian Home Builders' Association continues to be vibrant and effective.





2020 BOARD OF DIRECTORS



CHAIRPERSON
Michael Carruthers
Ladco Company Ltd.



PAST CHAIRPERSON
Tanya Maric
Maric Homes



1st VICE CHAIR
Sean Phillips
All Weather Windows



2nd VICE CHAIR
Ralph Oswald
Oswald Construction



SECRETARY/
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David Eggerman
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Ihor Barwinsky
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DIRECTOR
Scott McKee
McMunn & Yates



DIRECTOR
Laurence Rosenberg
The Accurate
Technology Group

MHBA STAFF

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BUILDING EXCELLENCE SINCE 1937

MHBA is a non-profit trade association whose mandate is to provide its members, the public, and all levels of government with on-going education and information relative to the housing industry. The association does this by making sure that our members are kept up-to-date on the latest developments in building technology and government regulations so that they are able to provide the public with quality service and construction.

The association is comprised of home builders, land developers, renovators, manufacturers, suppliers, designers, architects, engineers, financial institutions and mortgage companies, lawyers, and public utilities who each contribute to the on-going operation and success of the housing industry in this province.

All builder members of the Manitoba Home Builders' Association must be members of a 'Third Party Home Warranty Program' and are subject to a "Code of Ethics" and a "Code for Disciplinary Action," as established for the industry by the Canadian Home Builders' Association with which the MHBA is an affiliated member.



CODE OF ETHICS

Members shall comply with all applicable building codes for construction and shall work toward its improvement in the interests of structural sufficiency, safety and health.

Members shall plan their sites and homes to conform to the principles of good community planning.

Members shall deal justly with their employees, contractors and suppliers.

Members shall deal honestly and fairly with their customers.

Members shall cooperate to extend the effectiveness of the Association by exchanging information and experience and encouraging research on materials and techniques in order to provide the best value for their customer.

Members shall uphold the principle of appropriate and adequate compensation for the services which they render.

Members shall avoid all conduct or practices detrimental to the home building industry, to the Association, to the good name, or reputation of any of its members or to customers.

These responsibilities are freely and solemnly assumed as they form part of an obligation as members of the Manitoba Home Builders' Association and the Canadian Home Builders' Association.

MISSION STATEMENT

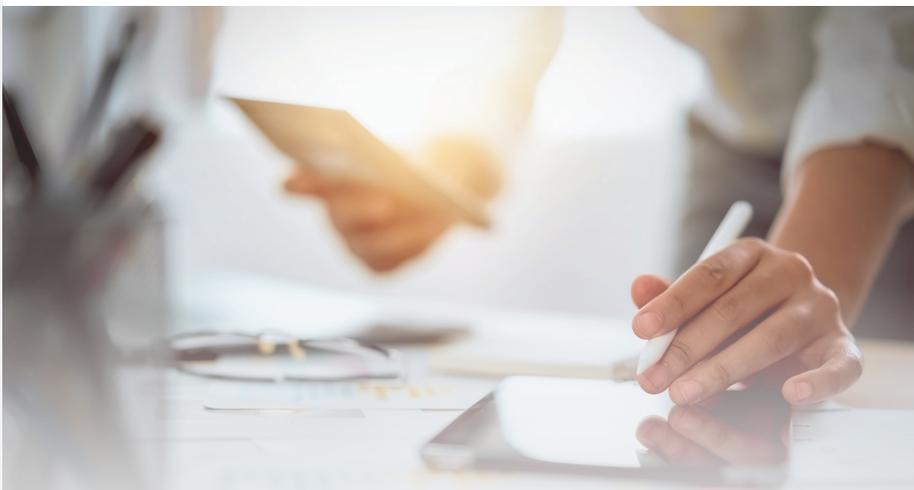
It is the mission of the Manitoba Home Builders' Association to be the voice of the residential construction industry in Manitoba; to provide a forum for the ongoing education of the membership with respect to technology and business practices; to achieve an environment in which the membership can operate successfully; and to promote affordability and choice in housing for all Manitobans.





MHBA COMMITTEES 2020 ACTIVITY SUMMARY

While the Board of Directors undertakes the overall management of the Manitoba Home Builders' Association, the various programs, projects and initiatives presented over the year are the result of the work of several committees consisting of board members and dedicated industry volunteers.



MEMBERSHIP & MARKETING COMMITTEE

The role of the Membership & Marketing Committee is to recruit and onboard new members, and to provide feedback and assistance in membership recruitment, engagement and retention initiatives for the Association. This committee has been active over the past year and continues to grow.

Membership Services:

- Special advertising initiatives on the back page of the Winnipeg Free Press Saturday Homes, as well as the Tuesday edition.
- The Federated Insurance plan for MHBA members includes employee health coverage and property and casualty insurance. Members should note that coverage is possible for subcontracted installers.
- Members are kept informed on ongoing education initiatives such as the Housing Forum, New Homes Sales Agents Courses, Master Builder, Master Renovator.
- Members are kept informed on civic, provincial and federal government issues concerning our industry.
- Communications with the membership via a e-newsletter, our website, our social media feeds and the Spring and Fall Parade magazines.
- All members are listed on our web-site.



BENEFITS OF MEMBERSHIP

The Manitoba Home Builders' Association is the voice of the residential construction industry in Manitoba. As such, we represent the interests of those in the industry to all three levels of government, both to elected officials and to administrative staff. By being a constant and consistent presence, your voice is heard on issues that affect your business. Governments rely on input from the MHBA when considering policy and legislation. By having the MHBA work on your behalf at the federal, provincial and municipal level, you are able to concentrate on your business.

Educational opportunities, social and networking events, awards, celebrations and valuable input into the proceedings of the association are all available exclusively to our members.

There is no better investment for your business than a membership in the Manitoba Home Builders' Association.



**Manitoba Home
Builders' Association**

MEMBERSHIP EVENTS



Member events offer the opportunity for the industry to meet and celebrate their successes. This year, in light of COVID-19, some of MHBA's events turned virtual allowing the Association to celebrate the successes of its members in a safe manner.

Curling Bonspiel

Our annual MHBA curling bonspiel is a great opportunity for our members to network, socialize and enjoy a fun day on the ice. This year's event was at the Heather Curling Club on Thursday, March 5, 2020. Congratulations to the Federated Insurance Team of Chris Campbell, Michelle Ouelette, Randi Saladin and Bill Toews.



Virtual Sales Agent Awards

This year's Virtual Sales Agent Awards was held on August 12, 2020. The virtual awards presentation allowed the Association to celebrate the achievements and accomplishments of our industry's sales staff during the past year. Congratulations to Preet Maan of Daytona Homes for receiving the President's Award.

Virtual Renovation of the Year Awards

On Thursday, September 22, 2020, the MHBA hosted the Renovation of the Year awards virtually. The presentation featured 69 entries from 17 different RenoMark Renovators. Congratulations to all the winners!





MEMBERSHIP & MARKETING COMMITTEE

LEANNE LA RIVIERE, *Chair, Steinbach Credit Union*

BROCK FEENSTRA, *Genstar Development Company*

JASLEEN KAUR, *JK Homes*

SCOTT MCKEE, *McMunn & Yates Building Supplies*

LAURENCE ROSENBERG, *The Accurate Technology Group*

TRACY WINCH, *6P Marketing*

MATTHEW YAN, *A&S Homes*

ALANA YAREN, *Daytona Homes*

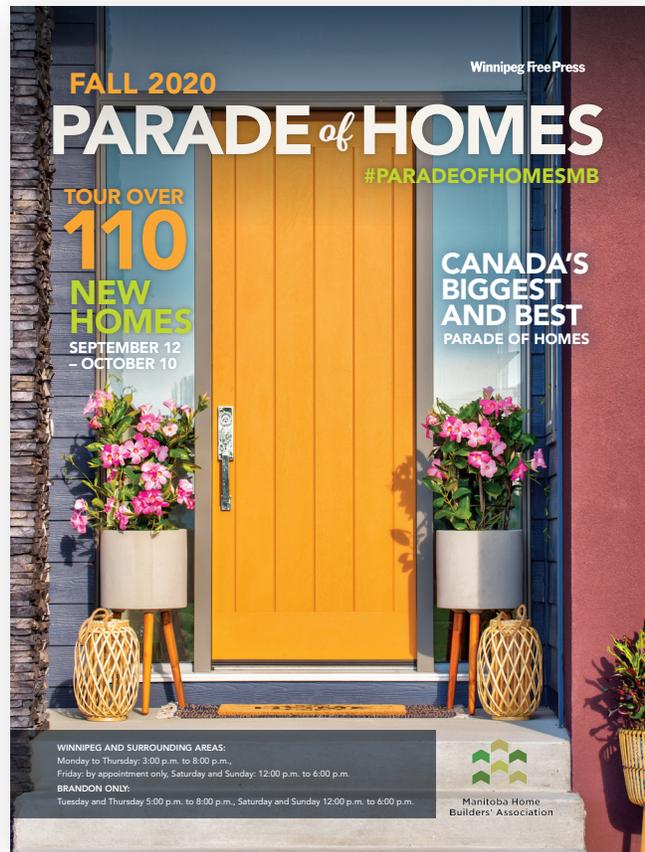


PARADE OF HOMES COMMITTEE

This year our Spring Parade of Homes showcased 122 new homes by 32 different builders in 32 neighbourhoods. MHBA builder members keep abreast of the latest technology, trends and techniques to ensure that new homes offer affordability, quality and choice. The Fall Parade was extended an extra week running from September 12 to October 10. The MHBA

showcased 111 homes by 28 builders in 30 communities. Parade builders took extra health and safety precautions as recommended by the MHBA in order to ensure that guests were able to visit each show home safely. A Virtual Gala presentation was held on October 23, 2020 to honour all the entries and the winners.

PARADE *of* HOMES



PARADE OF HOMES COMMITTEE

JASON JAQUET, Chair, *Randall Homes*

TONY BALAZ, *Kensington Homes*

MARC BROWN, *Genstar Development Company*

TIM COMACK, *Ventura Developments*

TANYA MARIC, *Maric Homes*

SUSIE PARKER, *Sparker Strategy Group*

HOLLY SCINOCCA, *J&G Homes*

BRANDI SOLOWAY, *Hearth Homes*

FRANK SPEZZANO, *A & S Homes*

DEREK THORSTEINSON, *Parkhill Homes*

KEVIN VAN, *Qualico*

ROB WAITE, *Winnipeg Free Press*



GOVERNMENT RELATIONS

Manitoba's residential construction industry is significantly impacted by all three levels of government. Changes to permits, inspections, codes, fees, regulations, zoning, wages, safety and labour laws, planning, policy and legislation all affect the way new home construction is conducted in this province.

As such, the Government Liaison Committee is tasked with providing insight and strategic advice on the MHBA's government relations strategy. The MHBA meets on a regular basis with elected officials to ensure that the position of MHBA members is heard and understood. The Committee has called upon the expertise of various members when visiting selected politicians concerning specific issues. With MHBA staff also regularly meeting with senior governmental staff, the industry can be assured that a consistent message is being delivered to elected officials and bureaucrats.

The Manitoba Home Builders' Association works closely with the Canadian Home Builders' Association on federal items of concern. MHBA representatives meet with each governing party Member of Parliament in Manitoba and numerous opposition members to discuss the current state of the industry, the pros and cons of recent legislation and recommendations for future legislation.

On the provincial front, the MHBA continues to meet with Cabinet Ministers whose portfolios have the greatest impact on the home building industry. Key issues have been presented and an open dialogue has been established, ensuring that these meetings will continue to take place on a regular basis.

The MHBA has shared considerable information and recommendations on building codes, warranty legislation, energy efficiency, regional planning, permits and inspections, housing availability and affordability and, of course, the negative effect of additional taxes on housing.

Similarly, open and ongoing discussions continue with Winnipeg's Mayor and city council. Permit fees and processes, inspections, the impact fee, zoning, downtown revitalization, infill guidelines, planning, and land availability are just some of the issues being discussed at our regular meetings.

In addition, frequent meetings with all senior Planning Property and Development staff serve to ensure that pertinent issues are being addressed. This year has been particularly busy with the ongoing discussions regarding the impact COVID has had on permits and inspections as well as the review and updating of the OurWinnipeg growth strategy, the Complete Communities strategy and infill guidelines.

The Government Liaison Committee is committed to ensuring that all elected officials are fully aware of the concerns of Manitoba's home building industry. An excellent rapport has been established and will continue so that all levels of government can appreciate the significance and magnitude of the MHBA and its members.



Canadian
Home Builders'
Association

Manitoba



GOVERNMENT LIAISON COMMITTEE MEMBERS

DAVID BOLES, *Genstar Development Company*
MIKE CARRUTHERS, *Ladco Company Limited*
SPENCER CURTIS, *Hilton Homes*

DAVID EGGEMAN, *Qualico*
JASON JAQUET, *Randall Homes*
FRANK SPEZZANO, *A & S Homes*



TECHNICAL RESEARCH COMMITTEE

The Technical Research Committee has a mandate to examine any technical matter relating to the industry and to improve the levels of communication with departments responsible for zoning, plan examination, permits, inspections and other services important to our industry.

The Committee meets frequently with the Planning Property and Development Department of the City of Winnipeg, Manitoba

Hydro and Manitoba Municipal Relations to find solutions to issues pertinent to the residential construction industry.

The Technical Research Committee also provides valuable insight to its' national counterpart regarding the electrical code, restrictions on furnace use during construction, changes to drywall import regulations and Net Zero housing design.

TECHNICAL RESEARCH COMMITTEE

- DALE VERVILLE**, Chair, *Qualico*
- RYAN AUBREY**, *Manitoba Hydro*
- TROY BARKHOUSE**, *Ventura Custom Homes*
- VINCE CHEREPAK**, *Randall Homes*
- JOE KASPRICK**, *Municipal Relations*
- KEITH KOCIAN**, *Kensington Homes*

- LLOYD MAH**, *National Home Warranty*
- PERI MARIC**, *Maric Homes*
- DEREK THORSTEINSON**, *Parkhill Homes*
- PETER TOD**, *Signature Homes*
- MARCIA FIFER**, *City of Winnipeg*

EXECUTIVE COMMITTEE

The Executive Committee of the Manitoba Home Builders' Association consists of five senior officers who are charged with conducting the affairs of the association between Board meetings. Committee members are:

- Chair – **MICHAEL CARRUTHERS**, *Ladco Company Ltd.*
- Past Chair – **TANYA MARIC**, *Maric Homes*
- 1st Vice Chair – **SEAN PHILLIPS**, *All Weather Windows*

- 2nd Vice Chair – **RALPH OSWALD**, *Oswald Construction Ltd.*
- Secretary/Treasurer – **DAVID EGGERMAN**, *Qualico*



RENOVATION COUNCIL

The Renovators' RenoMark Council of the MHBA has focused on professional development and creating awareness over the past year. The industry remains extremely busy with consumer demands and intent to renovate among the highest in Canada.

Manitoba is the only province that consistently spends more money on renovations than on new homes.

A very successful Renovation Seminar was conducted on February 13, 2020, with members of the public attending to ask questions of the industry professionals who were present. The MHBA featured its new and improved "Ask A Renovator" booth at the Winnipeg Renovation Show at the RBC Convention Centre in January 2020. The Virtual Renovation of the Year Awards was held in September 2020.

YOUR RENOMARK RENOVATOR WILL

- Be a member in good standing of the Manitoba Home Builders' Association.
- Abide by the Manitoba HBA Code of Ethics.
- Provide a detailed, written contract/ scope of work for all jobs.
- Offer a minimum two-year warranty on all work (excludes minor home repair).
- Carry a minimum of \$2 million liability insurance.
- Have coverage for workplace safety and employers' liability and/or work only with subcontractors who carry such coverage.
- Carry applicable licenses and permits.
- Maintain a professional level of knowledge of current building codes, permit procedures, and technical skills through continuing education.
- Maintain a safe and organized worksite.
- Return phone calls within two business days.



RENOVATION COUNCIL COMMITTEE

- IVAN PLETT, Chair, *Rempel Builders*
- CURTIS BRESLAW, *All Canadian Renovations*
- TINA DRISCOLL, *Dynasty Bath*
- DOREEN GAUTHIER, *Make It Home Ltd.*
- TYSON HIEBERT, *Hammerdown Renovations*
- RYAN INGIMUNDSON, *ICAN Construction & Renovation*
- ROSS JARDINE, *Construction Safety Association of Manitoba*
- EVAN JOYAL, *Sheldon's Home & Renovations*
- CORY KLOOS, *Macanta Design Build Inc.*
- RALPH OSWALD, *Oswald Construction*
- MARCEL PELLAND, *Olympic Building Centre*
- GRANT SAKIYAMA, *Sakiyama Construction*





WORKPLACE SAFETY & HEALTH

This committee continues to ensure that the residential construction industry remains in compliance with Workplace Safety and Health regulations. Through collaboration with the provincial government department and the Construction Safety Association of Manitoba, MHBA members are at the forefront of creating a safe work environment.

The WS+H Committee endeavours to keep members apprised of legislative changes and contributes to suggestions for improvements to the Act. MHBA Builder members are the first in Canada to mandate COR/SECOR certification. The Renovator Council, in concert with the WS+H Committee,

created the Renovator Safety Program, a new safety requirement for all MHBA RenoMark Renovators.

Other topics of discussion for this committee include confined spaces, fall protection, tool box talks, mental health issues, spotting the hazards, provincial inspection services, Workers Compensation Board and safety education and training.



WORKPLACE SAFETY & HEALTH COMMITTEE

IHOR BARWINSKY, Chair, *Gypsum Drywall Interiors*

SPENCER CURTIS, *Hilton Homes*

BRANDY DOBSON, *Safecon Solutions*

PHIL FILECCIA, *Qualico*

ROSS JARDINE, *Construction Safety Association of MB*

JEFF SHELDON, *Furnasman New Homes*



EDUCATION & TRAINING COMMITTEE

The Education and Training Committee identifies and develops training options for MHBA members in order to further raise the level of professionalism and provide continuing education opportunities. The committee helps identify pertinent industry topics for MHBA's Breakfast Seminars and its Housing Forum event.

The MHBA conducted a two-day New Home Sales Agents Course in both February and August. Registration was sold out for both courses. These courses are always held prior to a Parade of Homes event.



EDUCATION & TRAINING COMMITTEE

JANET MILNE, Chair, *Milne Homes*

LORI CRANDELL, *New Home Warranty Program of Manitoba*

RYAN DALGLEISH, *Building Professionals*

RAMIR DIAZ, *MB Construction Sector Council*

ALLISON LUND, *Efficiency Manitoba*

GREG MCDONALD, *Randall Homes*

ANDREW REIMER, *All-Fab Building Products LP*





WELCOME NEW MEMBERS!

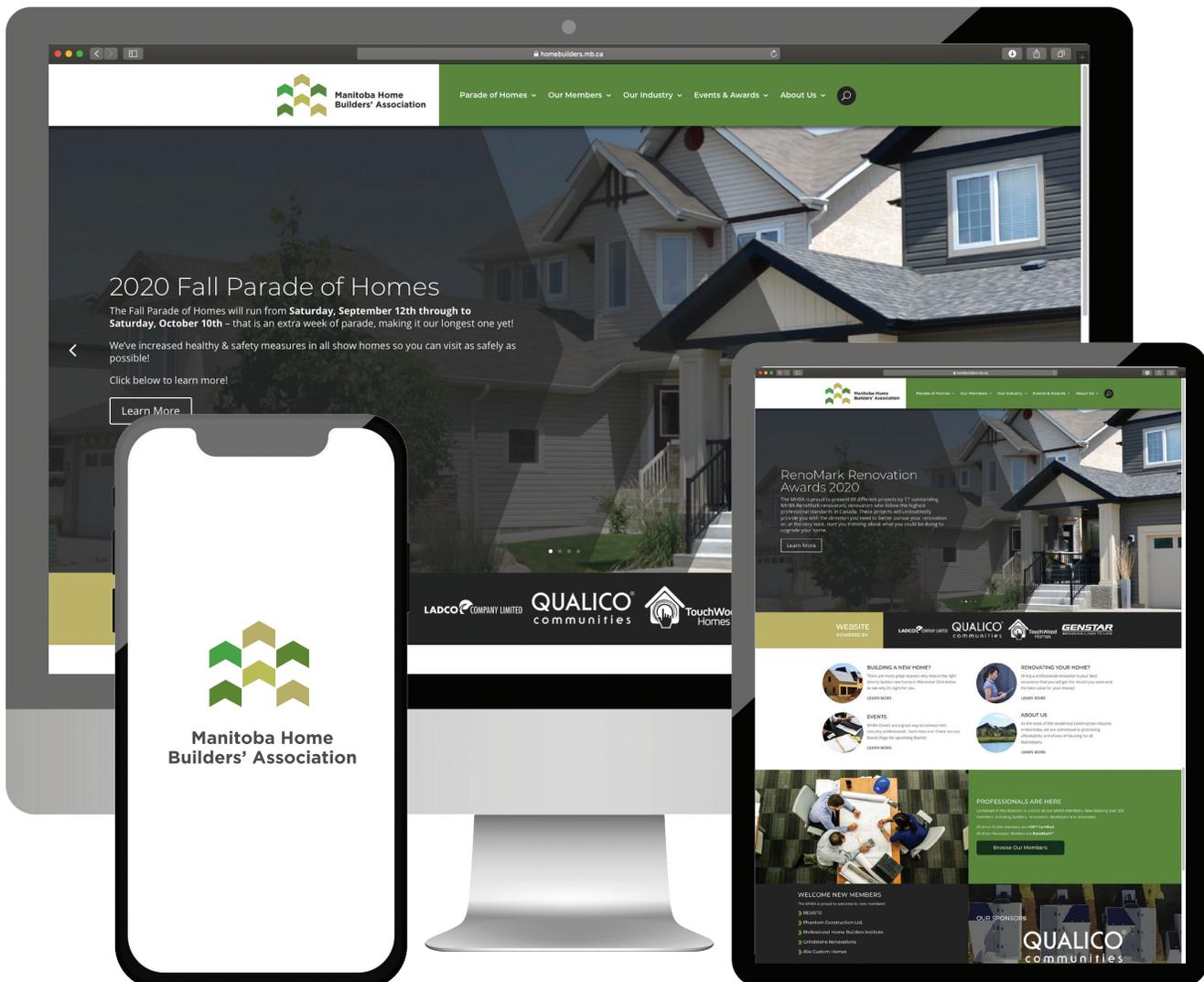
Alair Homes (Brandon)
 Alia Custom Homes
 Carrara Tile and Marble LTD
 Collyer Construction
 Concrete Manitoba
 Danzante Luxury Homes
 Grindstone Renovations Ltd.
 Interlake Reserves Tribal Council
 J.T.L Construction Ltd.
 Louisiana-Pacific

Paragon Design Build
 Phantom Construction
 prairieHOUSE Performance
 Professional Home Builders Institute (PHBI)
 Resisto (Division of Soprema)
 RSE Exteriors Ltd.
 Summerview Homes Ltd.
 Superior Walls by Magnis Inc.
 The Access Store
 Treads by Design



VISIT OUR WEBSITE

www.homebuilders.mb.ca





2020 EVENT SPONSORS

The Manitoba Home Builders' Association would like to acknowledge and thank the following sponsors that generously supported the events of the Association over the past year:

6P Marketing
 A & S Homes
 Accurate Technology Group (The)
 AeroBarrier Manitoba Ltd.
 All Canadian Renovations
 All Weather Windows
 All-Fab Building Components LP
 Assiniboine Credit Union
 AWC Builders Ltd.
 Building Products & Concrete Supply
 Building Professionals Inc.
 Canada Mortgage & Housing Corporation
 Canadian Imperial Bank of Commerce
 Construction Safety Association
 of Manitoba
 Coral Enterprises Ltd.
 Curtis Carpets Ltd.
 Custom Design Build Group
 Custom Touches
 Danzante Living
 Discovery Homes Ltd.
 Dynasty Bathrooms
 Efficiency Manitoba
 Federated Insurance Company of Canada
 Fifth Avenue Estates Development Corp.
 FLO-FORM Countertops
 Genstar Development Company
 Gentek Building Products Ltd.
 Gillis Quarries Ltd.

Gypsum Drywall Interiors
 Harwood Design Builders
 Hook & Smith, Barristers & Solicitors
 Inspire Audio Visual
 Irwin Homes
 J&G Homes
 JELD-WEN Windows & Doors
 Kitchen Craft Cabinetry
 Ladco Company Ltd.
 Lombard North Group
 Longboat Development
 Macanta Design Build Inc.
 Make It Home Ltd.
 Manak Homes Ltd.
 Manitoba Construction Sector Council
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 Maric Homes
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 Milne Homes
 New Home Warranty Program
 of Manitoba Inc.
 North Grassie Properties
 Olympic Building Centre
 Oswald Construction Ltd.
 Prairie View Lakes Inc.
 Pristine Roofing & Siding
 Professional Home Builders' Institute
 Qualico Communities

Quarry Ridge Park Developments
 RBC Mortgage Specialists
 Red River Siding & Eavestroughs Ltd.
 Rempel Builders
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 Royal Avenue Development
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 Seekville Inc.
 Sherwin-Williams
 Sparker Strategy Group
 Star Building Materials Ltd.
 Steinbach Credit Union
 StreetSide Development Corporation
 Sunset Estates
 Super-Lite Lighting
 Tacada Communities
 Tacada Investments
 TD Commercial Bank
 Terracon Development Corp.
 The Ensuite (EMCO)
 Total Lighting Sales
 Touchwood Homes
 Ventura Land Company
 Waterside Development Corp.
 Winnipeg Free Press
 XL Drilling

THANK YOU

